



## Healthcare Case Study

### Pain Points

- Risk of HIPAA violations and costly regulatory fines due to improper disposal of data-bearing devices
- Lack of standardized processes for asset tracking and data destruction documentation
- Increased staff burden from manual recordkeeping and compliance tasks
- Difficulty achieving ESG and sustainability goals while maintaining cost control

### Challenges

Liquidate IT assets in accordance with HIPAA guidelines across three hospitals and 25 outpatient facilities

### Our Solution

Liquid Technology implemented a bi-annual ITAD program with on-site shredding, serialized inventory reporting, and secure transportation. End-of-life assets were responsibly processed under e-Stewards, R2v3, and ISO certifications, while reusable equipment was resold to offset costs

### Result

The client achieved full HIPAA compliance, eliminated audit risks, and turned IT asset disposition into a cost-neutral initiative. Thousands of drives are destroyed onsite annually, certificates of destruction provide clear proof of compliance, and strict no-export/no-landfill policies reinforce ESG commitments

### The Company

A regional healthcare network with over 3,000 employees, three hospitals, and 25 outpatient facilities needed a trusted ITAD partner. Frequent hardware refresh cycles and a growing data footprint created challenges in managing sensitive, end-of-life IT assets securely and sustainably.

### The Challenge

The client needed a cost-effective, repeatable process to decommission and dispose of thousands of devices each year, with verifiable compliance at every step. Leadership required detailed, serialized reporting, including asset tags, serial numbers, and equipment details, to satisfy auditors and internal teams. A reliable ITAD partner was essential to ensure data security, meet HIPAA and federal regulations, and adhere to best-in-class environmental practices.

## What to Look For in an ITAD Partner:

**Certifications:** **NAID AAA** for Data Destruction and **e-Stewards** & **R2** for responsible recycling.

**Reporting:** Ensure the company you are working with can provide **detailed reporting** on all assets processed, sold, and media destroyed.

**Portal Access:** Can the vendor provide real-time visibility to each project, along with searchable **inventory reporting**?

**On-site Services:** Can the vendor provide **on-site media destruction, de-racking, de-cabling, packing, and removal**?

**Return on Investment:** Does the vendor have **experience selling data center infrastructure** in volume to create the highest possible return?

## As an R2v3 and e-Stewards certified recycler, Liquid Technology:

- Passes annual 3rd-party audits
- Disposal of non-marketable assets
- Adherence to all EPA, federal, state, and local regulations
- No export and no landfill policy
- Pollution Liability Insurance

## LT Portal

- Submit pickup requests
- Track project status in real-time
- Status Updates: (scheduling → completion)
- View completed project metrics
- Access to project inventory reports and invoices

## Certifications and Accreditations



## About Liquid Technology

Liquid Technology is a leading global IT Asset Disposition (ITAD) service provider founded in 2001 by IT professionals. We specialize in helping companies manage their excess technology through computer liquidation, secure data destruction, and compliant e-waste recycling services.