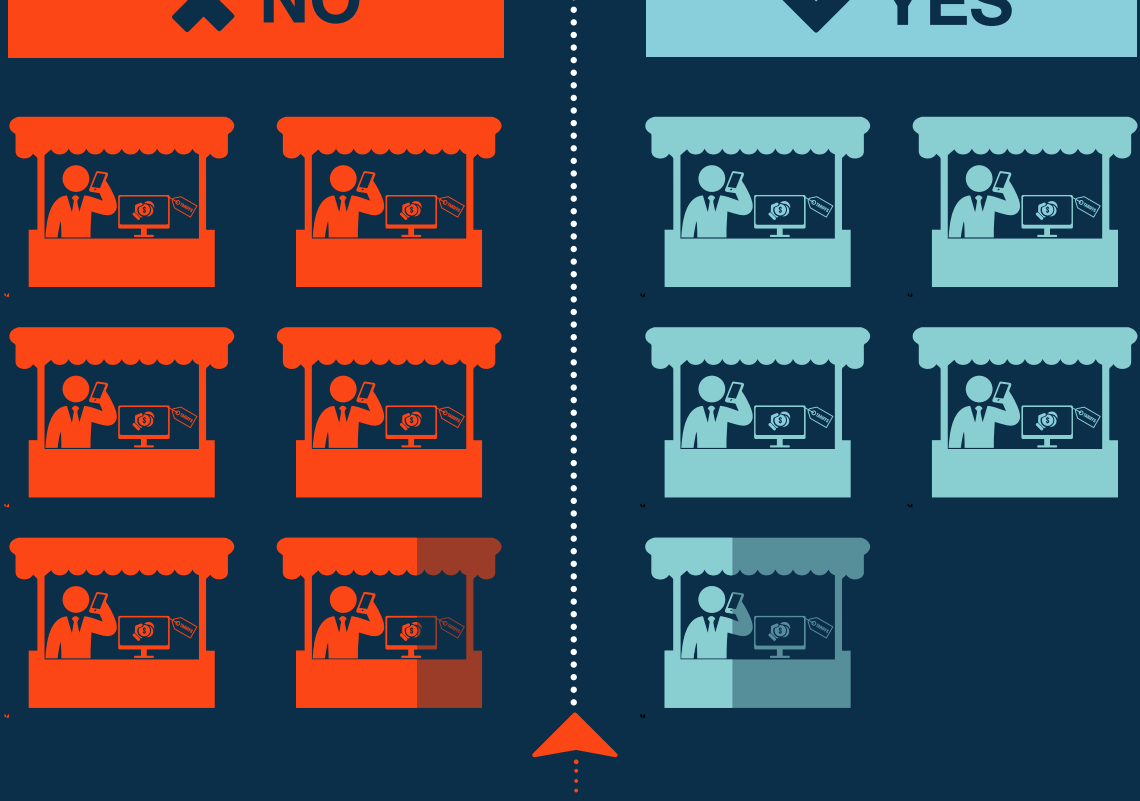


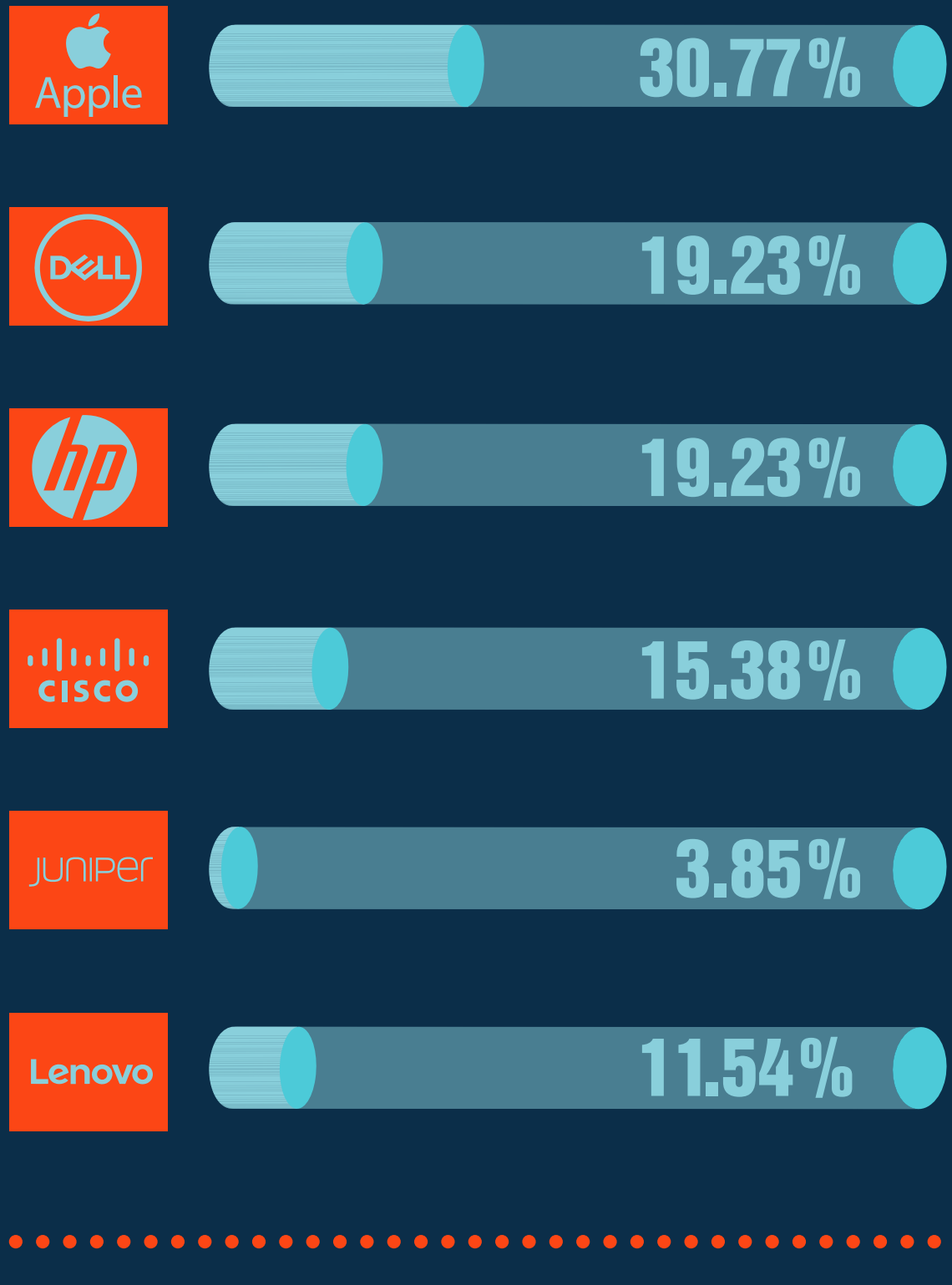
HOW TARIFFS ARE IMPACTING THE IT INDUSTRY

1 HAVE YOU HEARD FROM ANY OF YOUR IT HARDWARE VENDORS IN REGARD TO HOW TARIFFS MAY IMPACT YOUR FUTURE IT SPENDING PLANS?



56% have not been contacted by a vendor regarding the tariffs.

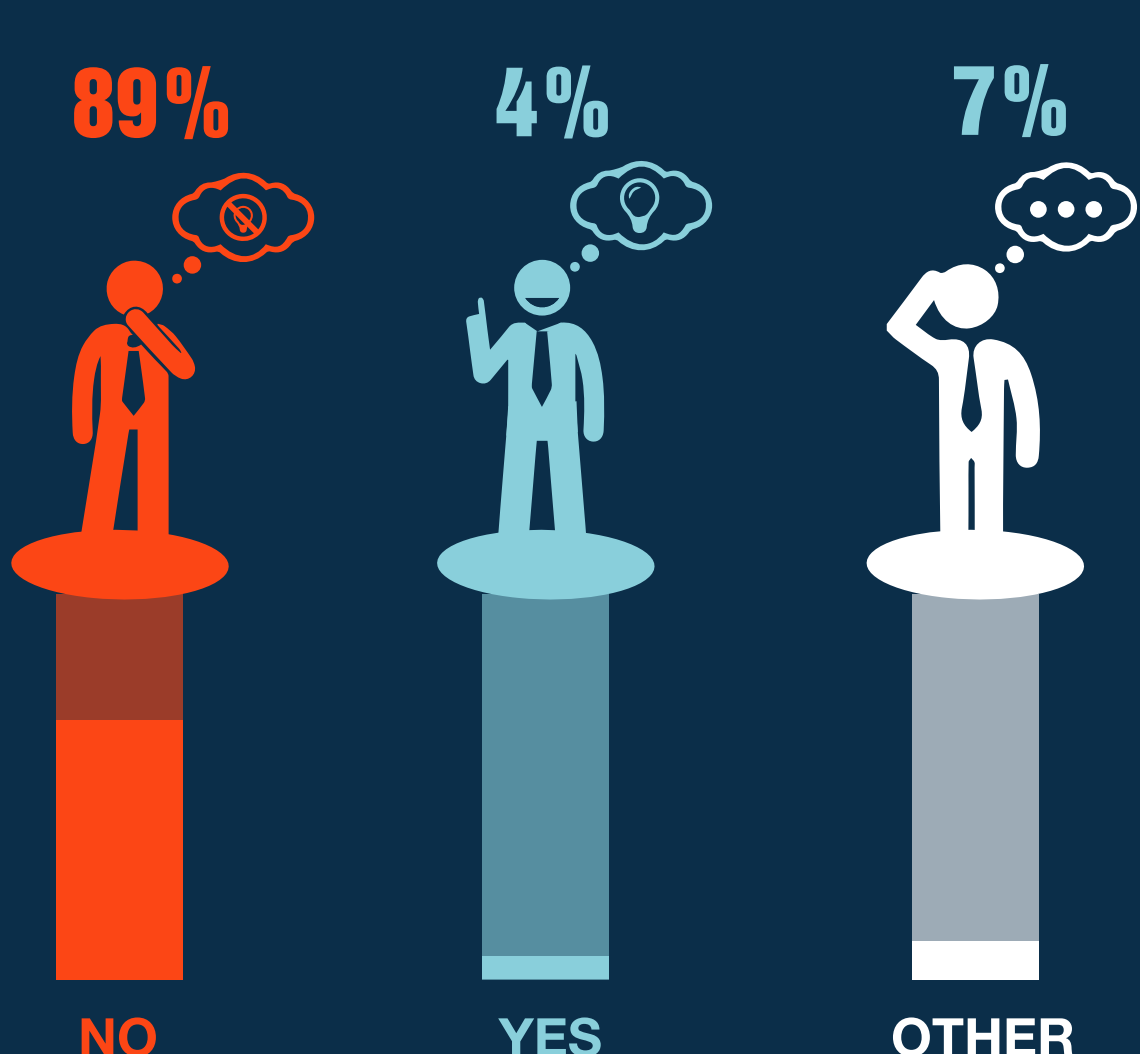
2 WHICH BRAND ARE YOU CONCERNED MIGHT RAISE PRICES DUE TO TARIFFS?



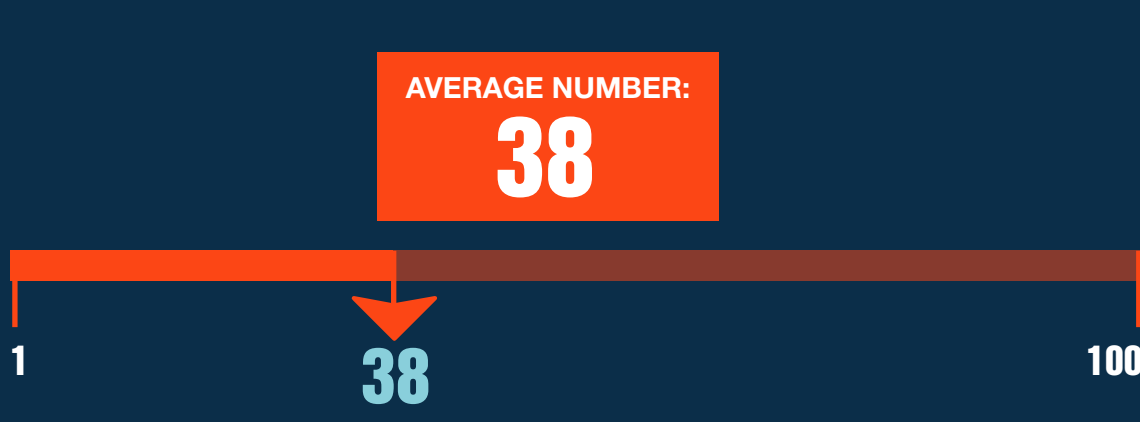
3 HAVE YOU SPED UP ANY IT PURCHASING AS A RESULT OF TARIFF THREATS?



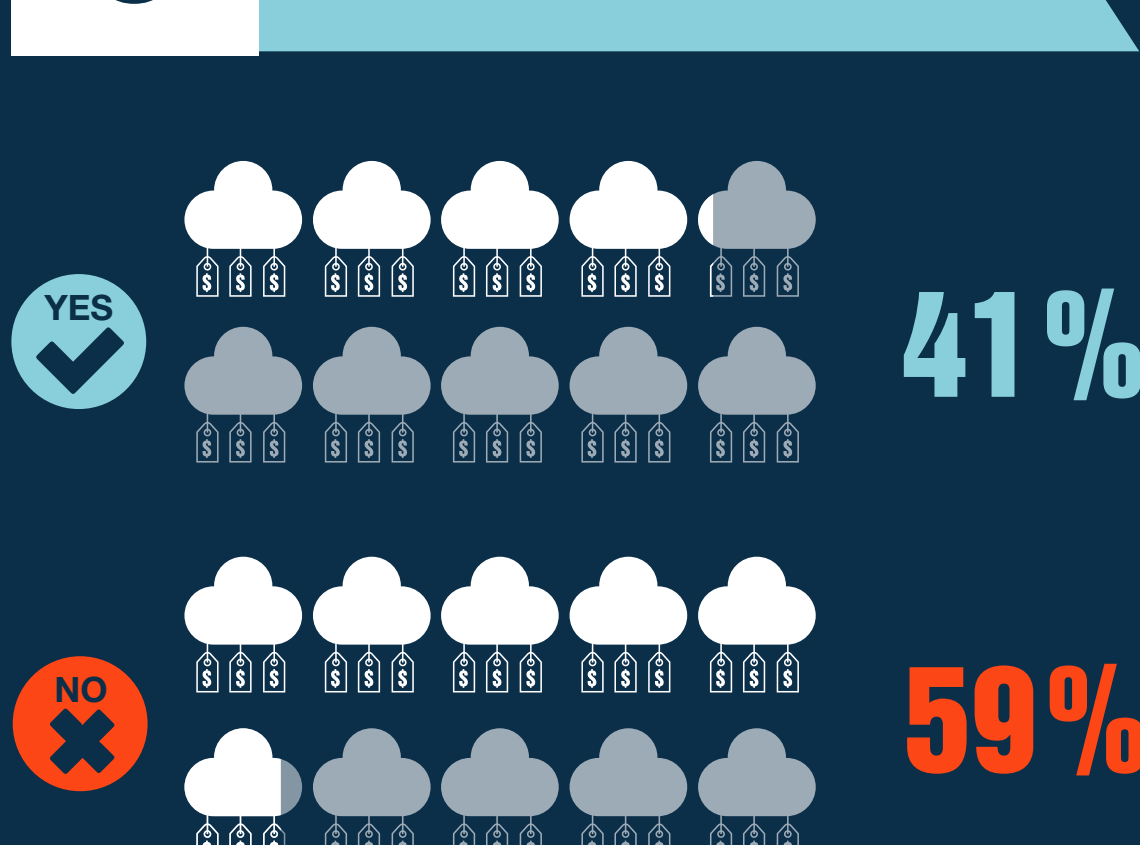
4 HAVE YOU CONSIDERED ANY NEW BRANDS OR SOLUTIONS AS A RESULT OF THEM BEING EXEMPT FROM TARIFFS?



5 ON A SCALE FROM 1-100, HOW MUCH OF AN IMPACT DOES THE TARIFF HAVE ON YOUR ORGANIZATION?



6 DO THE TARIFFS MAKE THE CLOUD MORE ENTICING?



59% are not enticed to move to the cloud.