



## HE BIGGEST

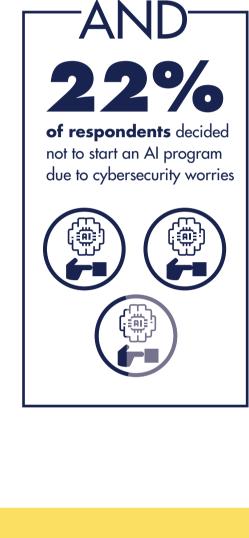


of companies are experiencing delays in their sales cycle due to customers' or prospects' privacy concerns, according to Cisco Survey



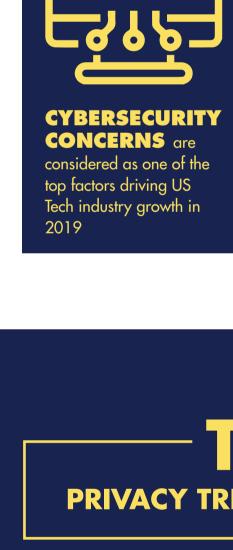
panies had halted an in-progress Al initiative due to cybersecurity concerns, according to the Deloitte's 2018 Al Survey

of respondents said their com-



transformation initiatives









By 2021, organizations that bypass privacy requirements and are caught lacking in privacy protection will pay

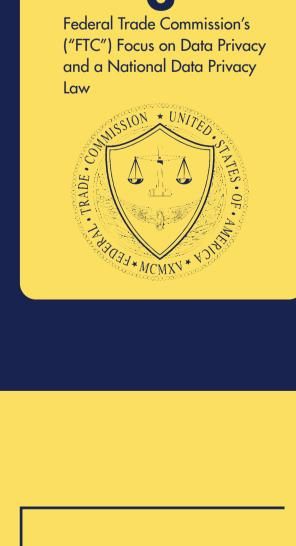
more in compliance cost than competitors that adhere to

best practices



Act of 2018 ("CCPA")

**CALIFORNIA** CONSUMER **PRIVACY ACT** 

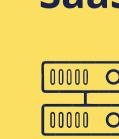




European Union's General Data

Protection Regulation ("GDPR")

**OVERARCHING DATA PROTECTION TRENDS IN 2019 Multi-cloud Protection** 



Hyper-convergence

**Better support for SaaS** 

**Sources:** 

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